Annual Disclosure Statement for 01/04/15 to 31/03/16

Forsyth Barr KiwiSaver Scheme Balanced Portfolio





What is the purpose of this statement?

This statement provides key information about the Forsyth Barr KiwiSaver Scheme Balanced Portfolio. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

A balanced investment approach to the investment sectors which involves a moderate level of investment risk. Accordingly, over the medium to long term you would expect moderate investment returns. There are set ranges within which we are allowed to invest and we adjust the proportion invested in each sector from time to time in response to market conditions. The fund is actively managed.

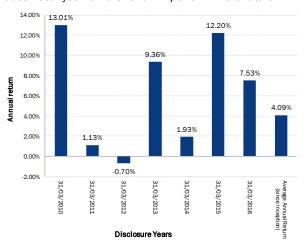
| Total value of the fund | \$14,975,407.91 |
|-------------------------------|-----------------|
| Number of members in the fund | 954 |
| Date the fund started | 30 June 2008 |

How has the fund performed?

| | Past five years | Past year |
|--|-----------------|-----------|
| Annual return (after deductions for fund | 5.96% | 7.53% |
| fees and tax1,2) | | |

How has the fund performed in the past?2

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



What fees were members charged?

The returns above are after deductions for fund fees $^{\scriptsize 3}$. Over the past year these were:

| Total fund fees | 1.39% of members' investments |
|------------------------|-------------------------------|
| Which are made up of: | |
| Annual management fee | 0.99% |
| Performance-based fees | 0.00% |
| Other fees and costs | 0.40%4 |

Members were also charged membership fees⁵ of \$36 over the year.

Further detail about fees charged can be found in the current *Investment Statement*.

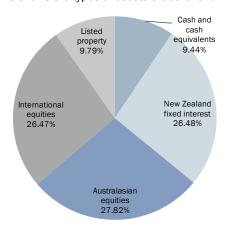
Example of how this applies to a member

Jane had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jane received a return after fund fees and tax were deducted of \$753 (that's 7.53% of her initial \$10,000). Jane also paid \$36 in membership fees. This gives Jane a total return of \$717 for the year.

What does the fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

| Cash and cash equivalents | 6% |
|------------------------------|-----|
| New Zealand fixed interest | 30% |
| International fixed interest | 0% |
| Australasian equities | 27% |
| International equities | 27% |
| Listed property | 10% |
| Unlisted property | 0% |
| Other | 0% |

Top 10 investments

| | Name | Percentage of fund net assets | Туре | Country | Credit rating (if applicable) |
|----|--|----------------------------------|---------------------------|------------|-------------------------------|
| 1 | Westpac At-Call Deposit | 9.44% | Cash and cash equivalents | NZ | AA- |
| 2 | NZ Local Government Funding Agency Ltd 15/12/2017 6.00% | 2.68% | NZ fixed interest | NZ | AA+ |
| 3 | Kiwi Property Group | 2.47% | Listed property | NZ | n/a |
| 4 | DB Platinum CROCI World | 1.80% | Fund ⁶ | Luxembourg | n/a |
| 5 | Goodman Property Trust | 1.74% | Listed property | NZ | n/a |
| 6 | Commonwealth Bank Of Australia | 1.50% | Australasian equities | Australia | n/a |
| 7 | NZ Local Government Funding Agency Ltd 15/03/2019 5.00% | 1.47% | NZ fixed interest | NZ | AA+ |
| 8 | Precinct Property NZ | 1.44% | Listed property | NZ | n/a |
| 9 | Alphabet | 1.43% | International equities | USA | n/a |
| 10 | Gilead Sciences | 1.38% | International equities | USA | n/a |

The top 10 investments make up 25.35% of the fund. See http://www.forsythbarr.co.nz/file-library/doc-ks-ads-csv-balanced-portfolio-mar16/ for a full list.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

| Name | Current position | Time in current position | Previous or other position | Time in previous or other position |
|--------------------|--|------------------------------------|--|------------------------------------|
| Kevin Stirrat | Head of Investment Strategy, Forsyth Barr Limited | 10 years and 6 months ⁷ | Director, Deutsche Bank | 11 years |
| Craig Alexander | Head of Funds Management, Forsyth Barr Limited | 2 years and 9 months ⁷ | Head of Fixed Interest, Tower Investments | 5 years |
| Malcolm Davie | Equity Portfolio Manager, Forsyth Barr Limited | 1 year and 11 months ⁷ | Head of Investment Management, First NZ Capital | 7 years |
| Rob Mercer | Head of Private Wealth Research, Forsyth Barr Limited | 3 years and 10 months ⁷ | Head of Research, Forsyth Barr Limited | 11 years |
| Neil Paviour-Smith | Director | 8 years and 1 month | Managing Director, Forsyth Barr Limited (current) | 12 years |

Further information

Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at http://www.forsythbarr.co.nz/file-library/doc-ks-ads-csv-balanced-portfolio-mar16/

Notes

- ¹ Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- ² For the purpose of return calculations, the closing unit prices as at 28 February 2014 and 31 March 2014 for the Fund were recalculated to incorporate daily performance fee accruals arising from the underlying investment in the Forsyth Barr New Zealand Equities Fund that were excluded from published unit prices.
- ³ Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).
- ⁴ Fees arising from investments in funds managed by managers other than associated entities of Forsyth Barr Investment Management Limited are not readily available given that publicly available unit prices are already net of fees. These fees have therefore been estimated by applying the fee percentage charged by the third-party manager at each month-end against the fund's exposure to the relevant fund. In addition, for the Magellan Global Fund (which the Fund has previously had exposure to) the third-party manager is entitled to charge a performance fee. As the annual performance fee charged is only identifiable in Magellan Asset Management Limited's Annual Financial Report, the performance fee for the March 2016 year has been estimated at each month-end over the 12 month period by applying the performance fee methodology, as described by the third-party manager.

⁵ Membership fees are the fixed dollar charge for membership in the KiwiSaver Scheme.

⁶ The investment in this fund was made under the target mix to international equities.

⁷ Kevin Stirrat, Craig Alexander, Malcolm Davie and Rob Mercer are employees of Forsyth Barr Limited (and not the manager). The manager has delegated part of the day to day management of the scheme to Forsyth Barr Limited.

Manager's Certificate Forsyth Barr KiwiSaver Scheme

27 June 2016

The disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013.

To the best of Forsyth Barr Investment Management Limited's knowledge after making reasonable inquiry, all information required by those regulations has been disclosed in accordance with the regulations and the information presented is accurate.

The disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Forsyth Barr KiwiSaver Scheme.

Neil Paviour-Smith

Director

Forsyth Barr Investment Management Limited